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THRESHOLD CRITERIA
(Required but not scored. If "no" for any threshold criteria, the project is ineligible.)

Item	Maximum Available Score
HMIS Implementation: Projects that do not participate in HMIS are not eligible for funding, unless the project is a victim-service agency, serving survivors of domestic violence, or a legal services agency.	N/A
Coordinated Assessment: Projects that have not agreed to participate in Coordinated Assessment, when it is available for the project type, are not eligible for funding, unless the project is a victim-service agency or serving survivors of domestic violence.	N/A
CoC Strategic Plan Compliance: Project aligns with the San Francisco CoC Strategic Plan.	N/A
~~**Equal Access:** The project ensures equal access for program participants regardless of sexual orientation or gender identify, in compliance with federal law and the 2018 CoC Program NOFA.~~ **Equal Access and Non-Discrimination:** The project ensures equal access to program participants regardless of their race, color, national origin, religion, sex, sexual orientation, gender identity, age, familial status or disability. The project complies with all federal and state civil rights and fair housing laws including the Fair Housing Act, Title VI of the Civil Rights Act and the Equal Access Rule.	N/A
Training and Technical Assistance: All projects must agree to be responsive to training and technical assistance from the Collaborative Applicant and the Local Homeless Coordinating Board (LHCB).	N/A
Substantially Changed Systems: All projects agree to inform LHCB and Collaborative Applicant if they have key personnel changes or substantially changed systems (such as changes to client admissions criteria).	N/A
Recent Financial Statement: Projects must provide an up to date (within last 21 months) audited financial statement, and single audit (if applicable)	N/A

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STATEMENT OF POLICY

All of the Scored Criteria in this tool measure renewal projects' contribution to improving the San Francisco Continuum of Care's System Performance by strengthening the overall system of care, through data collection, coordination, prioritization, and improved client outcomes. Certain scoring factors relate to specific HUD System Performance Measures, as enumerated in each factor.

SCORED CRITERIA

Item		Maximum Available Score
1	**Program Performance and Client Outcomes**	**57**
1a	Performance on 2017 San Francisco CoC Performance Measures compared to other similar projects. *HUD System Performance Measures 1, 2, 3, 4, 7*	17 points.**
1b	**Projects may receive points under any one of the following criteria based on outcomes reported in the APR:**	
1b1	If *Permanent Supportive Housing or Services to Persons in PSH project*: Percentage of project participants* that achieve housing stability in an operating year, by remaining in permanent housing or exiting to permanent housing, is at least 80%. *HUD System Performance Measures 1, 3, 7*	10 pts.** 98-100% 9 pts. 94-97.9% 8 pts. 90-93.9% 7 pts. 86-89.9% 6 pts. 82-85.9% 5 pts. 78-81.9% 4 pts. 75-77.9% 3 pts. 72-74.9% 2 pts. 70-71.9% 0 pts. <70%
1b2	If *Rapid Rehousing or Services to Rapid Rehousing project*: The percentage of project participants* that achieve housing stability in an operating year, by exiting to permanent housing, is at least 80%. *HUD System Performance Measures 1, 3, 7*	10 pts.** 90-100% 9 pts. 85-89.9% 8 pts. 80-84.9% 7 pts. 75-79.9% 6 pts. 70-74.9% 5 pts. 65-69.9% 4 pts. 62-64.9% 3 pts. 59-61.9% 2 pts. 55-58.9% 0 pts. <55%
1b3	If *Transitional Housing for Youth*: The percentage of project participants* that achieve housing stability in an operating year, by exiting to permanent housing, is at least 70%. *HUD System Performance Measures 1, 3, 7*	10 pts.** 80-100% 9 pts. 75-79.9% 8 pts. 70-74.9% 7 pts. 65-69.9% 6 pts. 60-64.9% 5 pts. 55-59.9% 4 pts. 52-54.9% 3 pts. 49-51.9% 2 pts. 45-48.9% 0 pts. <45%

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Item		Maximum Available Score
1b4	If *Other Services-Only project*: The percentage of leavers in all CoC-funded projects that obtained or maintained non-cash mainstream benefits at project exit is at least 56%. *HUD System Performance Measure 4*	10 pts.** 92-100% 9 pts. 83-91.9% 8 pts. 74-82.9% 7 pts. 65-73.9% 6 pts. 56-64.9% 5 pts. 47-55.9% 4 pts. 38-46.9% 3 pts. 29-37.9% 2 pts. 20-28.9% 1 pts. 1-19.9% 0 pts. 0%
1c	**Projects may receive points under any one of the following criteria based on outcomes reported in the APR:**	

		Permanent Supportive Housing
1c1	If *Permanent Supportive Housing Project*: The percentage of participants that increase income from entry to follow up/exit is at least 20%. *HUD System Performance Measure 4*	10 pts.** 80-100% 9 pts. 60-79.9.9% 8 pts. 45-59.9% 7 pts. 25-44.9% 6 pts. 20-24.9% 5 pts. 15-19.9% 4 pts. 11-14.9% 3 pts. 8-10.9% 2 pts. 5-7.9% 1 pts. 1-4.9% 0 pts. 0%

Commented [NM1]: See proposal for suggested changes.

		Rapid Re-Housing	Transitional Housing for Youth	Supportive Services Only
1c2	If *Rapid Re-Housing, Transitional Housing for Youth, or Supportive Services Only Project*: The percentage of leavers that increase income from entry to exit is at least __%. *HUD System Performance Measure 4*	10 pts.** 95-100% 9 pts. 85-94.9% 8 pts. 75-84.9% 7 pts. 65-74.9% 6 pts. 54-64.9% 5 pts. 44-53.9% 4 pts. 34-43.9% 3 pts. 24-33.9% 2 pts. 10-23.9% 1 pts. 1-9.9% 0 pts. 0-.9%	10 pts.** 85-100% 9 pts. 70-84.9% 8 pts. 50-69.9% 7 pts. 45-49.9% 6 pts. 40-44.9% 5 pts. 20-39.9% 4 pts. 15-19.9% 3 pts. 10-14.9% 2 pts. 5-9.9% 1 pts. 2-4.9% 0 pts. 0-1.9%	10 pts.** 95-100% 9 pts. 80-94.9% 8 pts. 60-79.9% 7 pts. 40-59.9% 6 pts. 30-39.9% 5 pts. 20-29.9% 4 pts. 15-19.9% 3 pts. 10-14.9% 2 pts. 5-9.9% 1 pts. 2-4.9% 0 pts. 0-1.9%

Item		Maximum Available Score
1d	**Projects may receive points under any one of the following criteria based on outcomes reported in the APR:**	
1d1	If *Permanent Supportive Housing Project*: The percentage of participants that obtained or maintained mainstream cash income sources at follow-up or project exit is at least 56%. *HUD System Performance Measure 4*	**Mainstream Cash Income Sources at Follow-up or Exit:** 5 pts.** 83-100% 4pts. 65-82.9% 3 pts. 47-64.9% 2 pts. 29-46.9% 1 pts. 1-28.9% 0 pts. 0%
1d2	If *Transitional Housing for Youth, Rapid Re-Housing, or Supportive Services Only Project*: The percentage of leavers that obtained or maintained mainstream cash income sources at project exit is at least 56%. *HUD System Performance Measure 4*	**Mainstream Cash Income Sources at Exit:** 5 pts.** 83-100% 4pts. 65-82.9% 3 pts. 47-64.9% 2 pts. 29-46.9% 1 pts. 1-28.9% 0 pts. 0%
1e	**Projects may receive points under any one of the following criteria based on outcomes reported in the APR:**	
1e1	If *Permanent Supportive Housing Project*: The percentage of participants that obtained or maintained non-cash mainstream resources at follow-up or project exit is at least 56%. *HUD System Performance Measure 4*	**Non-Cash Mainstream Resources at Exit:** 5 pts.** 83-100% 4pts. 65-82.9% 3 pts. 47-64.9% 2 pts. 29-46.9% 1 pts. 1-28.9% 0 pts. 0%
1e2	If *Transitional Housing, Rapid Re-Housing, or Supportive Services Only Project*: The percentage of leavers that obtained or maintained non-cash mainstream resources at project exit is at least 56%. *HUD System Performance Measure 4*	**Non-Cash Mainstream Resources at Exit:** 5 pts.** 83-100% 4pts. 65-82.9% 3 pts. 47-64.9% 2 pts. 29-46.9% 1 pts. 1-28.9% 0 pts. 0%

Item		Maximum Available Score
1f	**Projects may receive points under any one of the following criteria based on outcomes reported in the APR:**	
1f1	If ***Permanent Supportive Housing, Transitional Housing for Youth or Rapid Re-Housing project***: The project maintained an average unit utilization rate of at least 90% *HUD System Performance Measure 1, 3*	**Average Unit Utilization Rate:** 10 pts.** 90-100% 8 pts. 85-89.9% 6 pts. 80-84.9% 4 pts. 75-79.9% 3 pts. 70-74.9% 2 pts. 65-69.9% 1 pts. 60-64.9% 0 pts. 0-59.9%
2	**Budget**	**5**
2a	25% match is required for all grant funds, except leasing funds.	**Match**: 5 pts. >25% 4 pts. 20-24.9% 3 pts. 15-19.9% 2 pts. 10-14.9% 1 pts. 5-9.9% 0 pts. 0-4.9%
3	**Administrative Efficiency**	**44**
3a	**Client Feedback Process:** 1) Does the project have a Resident Advisory Board, Client Advisory Board, or a client member of the agency's Board of Directors? • Yes = 1 point • No = 0 points 2) Does the project have a formal process for collecting client or resident feedback? • Yes = 2 points • No = 0 points 3) Give one example of a time the project responded to client or resident feedback, in the past 2 years, by making a change to the program. (500 characters) • Example = 2 points • No example = 0 points	5

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Item		Maximum Available Score
3b	Project has been responsive to outstanding or pending HUD monitoring findings, HSH findings, City-wide joint fiscal monitoring findings, financial audit findings, and has no other indication of major capacity issues. Projects must provide an up to date (within last 21 months) audited financial statement, and single audit (if applicable) in order to document this criteria. • Projects with outstanding monitoring findings from the past year (or most recent financial audit) received 3 points. • Projects with outstanding monitoring findings that have remained unresolved for more than 1 year receive 1 point. • Projects that do not provide requested documentation of audit(s) and/or monitoring receive 0 points.	*No outstanding findings*: 6pts *Outstanding findings*: 3pts *Findings unresolved for more than one year*: 1pt *Requested documentation not provided*: 0pts
3c	**Grant Utilization:** 3 points: The project drew down or invoiced at least quarterly 3 points: The project used at least 90% of grant funds.	6
3d	Agency/collaborative participates in Continuum of Care Planning Meetings.	5 pts. 12 4 pts. 10-12 3 pts. 7-9 2 pts. 4-6 1 pt. 1-3 0 pts. 0
3e	**HMIS Data Quality** Data quality is calculated as the percentage of data fields that are complete (there is a response entered in that field). If more than 5% of responses for a given data element are "Don't Know/Refused", then all "Don't Know/Refused" responses for that data element will count as ½ of a complete data field. Otherwise, "Don't Know/Refused" responses will count as a complete data field. This factor will be scored based on data in Question 7 the project's APR. *Contributes to System Performance on HUD System Performance Measures 1, 2, 3, 4, 5, 7 by improving data quality.*	8 pts. 100% 7 pts. 90-99.9% 6 pts. 80-89.9% 5 pts. 70-79.9% 4 pts. 60-69.9% 3 pts. 50-59.9% 2 pts. 40-49.9% 1 pt. 30-39.9% 0 pts. <30%
3f	**Low Barrier:** 3 points: The project does not drug test participants on site or require drug testing in the community.	14

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Item	Maximum Available Score
2 points: The project will not disqualify applicants for having too little or no income. 2 points: The project will not disqualify applicants based on information discovered through a credit check or a check for eviction history. 3 points: The project will not disqualify applicants for active or history of substance abuse. 2 points: The project will not disqualify applicants for reasons related to experience of domestic violence (lack of a protective order, period of separation from abuser, law enforcement involvement, etc). 2 points: The project does not conduct criminal background checks for applicants or participants. Projects may be awarded one point if they conduct background checks due to a demonstrated legal requirement from one of the agency's funding sources. *HUD System Performance Measures 1, 3*	
Community Priority for Housing Types	**5**
4a1 If program is a legacy S+C project or SHP Permanent Supportive Housing project for **legacy leasing, rental assistance, or operations**, award full points. (Please note 4a1 and 4a2 are mutually exclusive). *HUD System Performance Measures 1, 3, 7*	4
4a2 If program is a Transitional Housing program serving youth clients. (Please note 4a1 and 4a2 are mutually exclusive). *HUD System Performance Measures 1, 3, 7*	3
4b If a program is a legacy S+C or SHP Permanent Supportive Housing project and commits **all** units made available through turnover to housing chronically homeless individuals or families, award full points. *HUD System Performance Measure 1*	1
Total Points Available: 111	

*Project participants for all housing stability measures exclude deceased clients.

**For criteria based on performance outcomes data, information is collected from the most recent APRs from project years ending in 2017. For APRs that were due in 2017 through March 2018 and received an extension beyond their deadline, the most recent available APR will be used. Additionally, projects are evaluated based on a minimum household count of 20 households. If the project did not serve 20 households in a one-year

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period, data from prior APRs will be added to recent APR data until the 20 household minimum is met (up to a maximum of three APRs).

THRESHOLD CRITERIA

(Required but not scored. If "no" for any threshold criteria, the project is ineligible.)

Item	Maximum Available Score
HMIS Implementation: Projects that do not participate, or have not agreed to participate, are not eligible for funding, unless it is a victim-service agency, serving survivors of domestic violence, or a legal services agency. Project has agreed to participate in the DHSH-administered HMIS and has signed a local Certification of Intent to participate.	N/A
Coordinated Assessment: Projects that have not agreed to participate in Coordinated Assessment, when it is available for the program type, are not eligible for funding, unless the project is a victim-service agency or serving survivors of domestic violence.	N/A
Eligible Applicant: Applicant and subrecipient (if any) are eligible. Eligible project applicants for the CoC Program are nonprofit organizations, States, local governments, and instrumentalities of State and local governments.	N/A
Project qualifies as HUD CoC Permanent Housing	N/A
Project can meet HUD Timeliness Standards: Project has secured or will secure proof of site control, match, environmental review, and the documentation of financial feasibility within 12 months of the announcement of the award.	N/A
Target Populations: The population to be served must meet CoC program eligibility requirements, and the project application must clearly establish eligibility of project applicants.	N/A
Amount of Request: The LHCB retains the right to request that new applicants adjust the amount of their requests.	N/A
Ineligible Activities for New Projects: In order to best optimize the McKinney-Vento Continuum of Care funds, the LHCB has determined that new projects shall not request funds for construction, rehabilitation, or acquisition.	N/A
Masterleased Units: If units are masterleased, lease is for at least 10 years.	N/A
CoC Strategic Plan Compliance: Project aligns with the San Francisco CoC Strategic Plan.	N/A
HMIS Budget: Project has allocated at least 1% of its budget to HMIS, to support San Francisco's HMIS implementation (if applicable).	N/A
~~**Equal Access:** The project ensures equal access for program participants regardless of sexual orientation or gender identify, in compliance with federal law and the 2017 CoC Program NOFA.~~ **Equal Access and Non-Discrimination:** The project ensures equal access for program participants regardless of their race, color, national origin, religion, sex, age, familial status or disability. The project complies with all federal and state civil rights and fair housing laws including the Fair Housing Act, Title IV of the Civil Rights Act and the Equal Access Rule.	N/A
Training and Technical Assistance: All projects must agree to be responsive to training and technical assistance from the Collaborative Applicant and the Local Homeless Coordinating Board (LHCB).	N/A
Substantially Changed Systems: All projects agree to inform LHCB and Collaborative Applicant if they have key personnel changes or substantially changed systems (such as changes to client admissions criteria).	N/A

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Recent Financial Statement: Projects must provide an up to date (within last 21 months) audited financial statement, and single audit (if applicable)	N/A

SCORED CRITERIA

Item		Maximum Available Score
1	**Program Description**	**23**
1a	Program design includes provision of appropriate supportive services and type, scale, and location of the supportive services fit the needs of the program participants and the mode of transportation to those services. Program participants are helped to obtain and remain in permanent housing in a manner that fits their needs.	10
1b	Housing where participants will reside is fully described, accessible and appropriate to the program design proposed, and type, scale, and location of the housing fit the needs of the program participants.	4
1c	Linkages to other services or agencies are described.	4
1d	Program will use a "housing first" approach, offering assistance without preconditions (such as sobriety) and rapid placement/stabilization in permanent housing.	5
2	**Mainstream Resources**	**5**
2a	Program has policies and procedures that screen all clients for eligibility for mainstream resources and assist them in accessing mainstream resources, and the specific plan for ensuring clients will be individually assisted to obtain the benefits of the mainstream health, social, and employment programs for which they are eligible to apply meets the needs of the program participants. Participants are assisted to both increase their incomes and live independently using mainstream housing and service programs in a manner that fits their needs.	3
2b	Program conducts or provides access to training for staff on available mainstream resources for which clients may qualify.	2
3	**Project Population**	**6**
3a	Population to be served is all chronically homeless or another high priority population, and process for identifying clients is compatible with Coordinated Assessment and other community values. For new Rapid Re-Housing projects, other high priority populations include: • Households with children and transitional age youth coming directly from the streets, emergency shelters, or other places not meant for human habitation, and • Persons fleeing domestic violence or trafficking.	6

4	Agency Background/Capacity	31
4a	Agency has successfully operated at least one program similar to the one proposed for at least two years and/or has a strong grant management, compliance and performance history. Agency has prior experience: • Providing homeless housing or services; • Administering rental assistance; or • As a landlord or property management entity. If recipient of prior HUD Continuum of Care Grant, project applicants and potential subrecipients must have satisfactory capacity, drawdowns, and performance for existing grant(s), as evidenced by timely reimbursement of subrecipients, regular drawdowns, and timely resolution of any monitoring findings. **For Rapid Re-Housing projects:** Applications for Rapid Re-Housing from providers specializing in serving families, single adults, and unaccompanied youth are encouraged. These applicants may not have experience providing Rapid Re-Housing or administering a permanent housing project. If an applicant cannot demonstrate adequate experience as described above, the applicant may identify a consultant or partner agency with the necessary experience. The applicant should describe the consultant or partner agency's experience, as outlined above, and indicate how they will partner with the applicant. The relationship with the consulting or partner agency need not be long term, but should be of a reasonable duration to supplement the applicant agency's own expertise. *This factor will be evaluated and pre-scored by San Francisco Human Services Agency or HomeBase staff.	For Permanent Supportive Housing*: 10 For Rapid Re-Housing*: 15 Points
4b	Other housing programs operated by the sponsor have at least 80% of project participants that achieve housing stability in an operating year, by remaining in permanent housing or exiting to permanent housing.	5 pts.* >90% 4 pts. 85-89.9% 3 pts. 80-84.9% 2 pts. 75-79.9% 1 pts. 70-74.9% 0 pts <70%
4c	Agency/Collaborative participates in Continuum of Care Planning Meetings. (*If agency/collaborative representative attended more than 12 planning meetings in past year award full points.*)	5 pts.* >12 4 pts. 10-12 3 pts. 7-9 2 pts. 4-6 1 pts. 1-3 0 pts. 0
4d	**For new Permanent Supportive Housing projects:** Agency has identified a site for the proposed project.	5
4e	Agency has been responsive to outstanding or pending HUD monitoring findings, HSA findings, City-wide joint fiscal monitoring findings, financial audit findings, and has no other indication of major capacity issues. Agency must provide an up to date (within last 21	*No outstanding findings*: 6pts *Outstanding findings*: 3pts

	months) audited financial statement, and single audit (if applicable) to document these criteria • Projects that do not provide requested documentation of audit(s) and/or monitoring receive 0 points.	*Requested documentation not provided*: 0pts
5	**Housing**	**5**
5a	Housing project to be funded applies to new units in owned or leased housing (and not re-program existing affordable housing units as housing for a McKinney eligible population) and grant funding requested is to be used for housing activities (leasing, rental assistance, operations) instead of supportive services.	5
6	**Budget and Cost Effectiveness**	**10**
6a	Budgeted staff and expenses are adequate to support the proposed program and cost-effective.	4
6b	Budget is clearly articulated, with no unnecessary or unexplained items.	1
6c	A 25% match is required for all grant funds, except leasing funds.	**Match**: 5 pts. >25% 4 pts. 20-24.9% 3 pts. 15-19.9% 2 pts. 10-14.9% 1 pts. 5-9.9% 0 pts. 0-4.9%
7	**Cultural Competency**	**10**
7a	Program includes involvement of clientele in designing and operating the program, and the program has written policies regarding client participation that align with HEARTH.	2
7b	Method of service delivery described includes culture-specific/sensitive elements, including that for programs serving children the program has policies and procedures that ensure educational needs are met. Program has the most integrated setting appropriate to meet the needs of qualified persons with disabilities. This means that programs or activities must be offered in a setting that enables individuals with disabilities to interact with persons without disabilities to the fullest extent possible.	2
7c	Program design is intentionally inclusive of and accessible to all eligible clients and amenities (e.g., grocery stores, pharmacies, etc.) are accessible in the community.	2
7d	Program materials reflect cultural competency.	2
7e	Program has written policies regarding client confidentiality, especially for special populations such as survivors of domestic violence.	2
8	**Disability Access Checklist**	**5**
8a	Program will be physically accessible to persons with disabilities.	1
8b	Program will provide communications that are accessible to persons with disabilities.	1
8c	Program demonstrates a plan for programmatic accessibility.	2
8d	Program has a plan for informing participants of their rights under the ADA.	1
9	**Community Priority for Permanent Housing**	**6**
9a	If program is "reallocating to itself" to create Permanent Supportive Housing or Rapid Re-Housing using **leasing, rental assistance, or operations funds**, award full points.	5
9b	If the program commits *all* units made available through turnover to housing chronically homeless individuals or families, award full points.	1
	Total:	**101**