

Shireen McSpadden, Executive Director

London Breed, Mayor

To: Clerk of the San Francisco Board of Supervisors

From: Shireen McSpadden, Executive Director Department of Homelessness and Supportive Housing

Date: June 28, 2024

Subject: 2023 Streamlined Contracting Annual Report

In April 2019, the Board of Supervisors unanimously passed an ordinance to streamline contracting for homeless services and siting for homeless shelters (Emergency Ordinance 61-19). This ordinance made several changes to the Administrative Code to authorize the department to enter into, or amend contracts without adhering to the Administrative Code provisions regarding competitive bidding related to Projects Addressing Homelessness to expedite homeless services, including:

- Waiving competitive procurement rules for homelessness services (Administrative Code Section 21.B). Eligible services include site-based services like shelter programs, Coordinated Entry access points, and permanent supportive housing, as well as outreach, scattered-site supportive housing, and other homelessness services that are not site-specific;
- Extending operations of navigation centers beyond the current two-year limit to support maintaining shelter capacity; and
- Allowing shelters by right in areas where they were previously permitted as conditional use, including PDR and SALI districts.

The Department of Homelessness and Supportive Housing (HSH) continues to judiciously use the streamlined contracting authorities under Administrative Code 21B to expand and maintain essential services to meet new and ongoing demands on the City's homelessness response system. Agreements entered into under this authority have allowed HSH to quickly leverage local, state, and federal funds to open housing, shelter, and other critical resources for individuals and families experiencing homelessness. In March 2024, Ordinance No. 38-24 was adopted that extended the streamlined contracting authorities under Administrative Code 21B for an additional five years through May 5, 2029.

Administrative Code 21B requires the Department of Homelessness and Supportive Housing (HSH) to submit an annual report on all agreements awarded under this expedited procedure. This memo serves as HSH's required annual report for Calendar Year (CY) 2023. In CY 2023, HSH entered into 63 agreements using streamlined contracting authority. These agreements fall into the following service areas:

Homelessness Prevention / Problem Solving (4)

• Shelter (21)

Coordinated Entry (2)

Housing (36)

HSH implemented 16 new grant agreements in calendar year 2023 under this waiver, 11 of which were competitively procured¹, including:

- Three new Homelessness Prevention and Problem-Solving agreements to provide services to over 500 people.
- Four new Shelter agreements supporting 244 shelter beds, including:
 - 160 emergency hotel vouchers for young adults, families and survivors of violence
 - o Continue operations of 84 congregate shelter beds serving Transgender and Gender Non-Conforming and (TGNC) and cisgender women at the Taimon Booton Navigation Center.
- Nine new agreements for site-based and scattered site permanent supportive housing (PSH) serving nearly 950 households, including:
 - Five agreements for lease and property management at recently acquired permanent supportive housing with ~550 new units serving adults, young adults and families
 - o One agreement for Emergency Housing Vouchers serving 140 adults
 - One agreement for Rapid Rehousing serving 120 adults
 - One agreement for property management and support services serving 133 veterans
 - o One agreement for harm reduction training and technical assistance in shelter and housing.

In addition to the new agreements adding critical capacity, HSH used the authority within the ordinance to continue or extend 47 agreements for existing services in 2023, 1 of which was competitively procured. HSH anticipates reprocuring these agreements as

¹ 9 new agreements were competitively procured through a Solicitation of Interest (SOI) which is an informal competitive selection process that enables HSH to evaluate proposals and program budgets from multiple nonprofit service providers when beginning new programs or implementing new funding within an expedited timeframe. SAN FRANCISCO DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING



part of its multi-year procurement plan aligned with the <u>Home by the Bay: 2023-2028 citywide strategic plan</u> to reduce and end homelessness in San Francisco.

See Tables 1 and 2 for specific information on the amount, length, and program objectives of each new and continuing agreement. While the ordinance waives the requirement for a competitive procurement process for homeless service agreements, HSH selected providers based on their previous experience, performance, and ability to start providing services quickly.

Table 1: New 2023 Grants Agreements Under Administrative Code 21.B - Competitively Procured

	Service Type	Provider Name	Program	Not to Exceed	Term (Yrs)	Term Start Date	Term End Date	Program Objectives	Competitive Procurement
1	Homelessness Prevention / Problem Solving	Board of Trustees of the Glide Foundation	Problem Solving (Non- Access Point)	\$1,044,000	3.0	7/1/2023	6/30/2026	Provide Problem Solving services to at least 500 adults and families experiencing homelessness.	<u>SOI</u>
2	Homelessness Prevention / Problem Solving	Front Porch Communities Foundation	Home Match Shared Housing Services	\$5,320,468	2.3	3/1/2023	6/30/2025	Provide shared housing services to 100 people.	MOHCD RFP
3	Homelessness Prevention / Problem Solving	Larkin Street Youth Services	Direct Cash Transfer for Youth	\$2,400,000	2.4	2/1/2023	6/30/2025	Implement Direct Cash Transfer Pilot Program for at least 33 young adults.	<u>SOI</u>
4	Housing	Housing For Independent People	City Gardens	\$20,080,000	5	2/1/2023	1/31/2028	Lease and property management for 200 permanent supportive housing (PSH) units serving families.	<u>RFP</u>



5	Housing	Tides Center (DISH)	The Margot	\$19,500,000	5	2/17/2023	2/16/2028	Lease and property management for 160 units of PSH serving adults and families.	<u>SOI</u>
6	Housing	Dolores Street Community Center, Inc.	Casa Esperanza	\$7,147,000	5	3/1/2023	2/29/2028	Lease and property management for 25 unit of PSH serving young adults.	SOI
7	Housing	Dolores Street Community Center, Inc.	Mission Inn	\$10,741,000	5	3/1/2023	2/29/2028	Lease and property management for 52 units of PSH serving young adults.	<u>SOI</u>
8	Housing	Five Keys Schools & Programs	835 Turk (Gotham)	\$16,682,000	5	3/1/2023	2/29/2028	Lease and property management for 114 units of PSH serving adults.	<u>SOI</u>
9	Shelter	St. Vincent De Paul Society of San Francisco	Domestic Violence Urgent Accommod ation Vouchers	\$1,440,000	3.1	6/1/2023	6/30/2026	Non-congregate emergency shelter vouchers for at least 20-40 families.	<u>SOI</u>
10	Shelter	St. Vincent De Paul Society of San Francisco	TAY Urgent Accommod ation Vouchers	\$2,880,000	3.1	6/1/2023	6/30/2026	Non-congregate emergency shelter vouchers for at least 40-80 individuals.	<u>SOI</u>
11	Shelter	Compass Family Services	Family Urgent Accommod	\$2,676,346	1.92	2/1/2023	6/24/2024	Non-congregate emergency shelter vouchers for up to 40	<u>SOI</u>



	ation			families.	
	Voucher				

Table 2: New 2023 Grants Agreements Under Administrative Code 21.B

	Service Type	Provider Name	Program	Not to Exceed	Term (Yrs)	Term Start Date	Term End Date	Program Objectives
1	Housing	Abode Services	Adult Emergency Housing Voucher (EHV)	\$5,320468	3.5	1/1/2023	6/30/2025	Support with EHVs for 140 adults.
2	Housing	Abode Services	Adult Rapid Rehousing (RRH)	\$9,891,605	3.5	1/1/2023	6/30/2025	Housing location and other support services for 120 adults in rapid rehousing.
3	Housing	Swords to Plowshares – Veterans Rights Org	250 Kearny Property Management	\$499,999	0.8	9/1/2023	6/30/2024	Property management and support services for 133 units of PSH serving veterans.
4	Housing	National Harm Reduction Coalition	O-PHRESH	\$1,428,000	2.0	7/1/2023	6/30/2025	Provide harm reduction training and technical assistance in housing and shelter.

5	Shelter	SF Community Health Center	Taimon Booton Navigation Center	\$9,968,812	2.6	2/1/2023	6/30/2024	Congregate shelter serving for up to 84 TGNC and cisgender women people.
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Table 3: Extended 2023 Grant Agreements Under Administrative Code 21.B - Competitively Procured

	Service Type	Provider Name	Program	Not to Exceed	Term (Yrs)	Term Start Date	Term End Date	Program Objectives	Competitive Procurement
1	Shelter	Five Keys Schools and Programs	Baldwin SAFE Navigation Center	\$37,072,314	4.0	7/1/2022	6/30/2026	Non- congregate shelter for 180 adults.	<u>SOI</u>

Table 4: Extended 2023 Grant Agreements Under Administrative Code 21. B²

	Service Type	Provider Name	Program	Not to Exceed	Term (Yrs)	Term Start Date	Term End Date	Program Objectives
1	Coordinated Entry	Catholic Charities	Mission Family Access Point	\$7,331,673	8.0	7/1/2018	6/30/2026	Access point services for at least 225 families.



² In certain cases, grant agreement ended prior to term end date.

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2	Coordinated Entry	Episcopal Community Services Of San Francisco Inc (ECS)	Adult Access Point	\$9,816,708	3.0	7/1/2021	6/30/2024	Access point services for up to 5,250 adults.
3	Homelessness Prevention / Problem Solving	Eviction Defense Collaborative Inc (EDC)	Rental Assistance Disbursement Component (RADCO)	\$24,792,066	5.0	7/1/2021	6/30/2026	Rental assistance for at least 370 households annually.
4	Housing	Episcopal Community Services Of San Francisco Inc (ECS)	Minna Lee	\$3,418,795	8.2	5/1/2018	6/30/2026	Supportive services for 50 units of PSH serving adults.
5	Housing	Tides Center (DISH)	Minna Lee	\$5,617,600	8.2	5/1/2018	6/30/2026	Property management for 50 units of PSH serving Adults.
6	Housing	Tides Center (DISH)	The Auburn	\$2,337,710	7.3	4/1/2019	6/30/2026	Property management for 70 units of PSH serving Adults.
7	Housing	Episcopal Community Services Of San Francisco Inc (ECS)	Henry Hotel	\$9,738,512	6.0	7/1/2019	6/30/2025	Property management and support services for 121 PSH units serving adults.



8	Housing	Catholic Charities	10th & Mission	\$4,003,231	6.5	1/1/2021	6/30/2027	Support services for 44 units of PSH serving families.
9	Housing	Glide Community Housing Inc	149 Mason Street Housing	\$4,296,400	7.0	7/1/2020	6/30/2027	Support services for 55 units of PSH serving Adults.
10	Housing	Community Forward SF	Coronado Hotel	\$3,994,818	5.5	1/1/2021	6/30/2026	Lease stewardship, property management and support services for 65 units of PSH serving adults.
11	Housing	Providence Foundation of San Francisco	Armstrong Place	\$997,411	6.0	7/1/2020	6/30/2026	Support services for 23 units of PSH serving Adults.
12	Housing	HomeRise	Arnett Watson	\$5,277,484	6.0	7/1/2020	6/30/2026	Support services at 83 units of PSH serving adults.
13	Housing	HomeRise	Essex Hotel, Zygmunt and Arendt House	\$5,466,198	6.0	7/1/2020	6/30/2026	Support services at 131 units of PSH serving adults.



14	Housing	HomeRise	Prop 63 Mental Health Services Act (MHSA) Property Management	\$5,296,720	3.0	7/1/2020	6/30/2026	Property management and support services across 4 PSH sites with 28 units serving adults.
15	Housing	HomeRise	Treasure Island - Island Bay Homes	\$4,087,212	6.0	7/1/2020	6/30/2026	Support services for up to 107 units of PSH serving families.
16	Housing	Lutheran Social Services of Northern California	Bernal Gateway Apartments	\$1,571,220	5.5	1/1/2021	6/30/2026	Support services at 54 units of PSH serving families.
17	Housing	Lutheran Social Services of Northern California	Mosaica Family Apartments	\$2,361,084	5.5	1/1/2021	6/30/2026	Support services at 20 units of PSH serving families.
18	Housing	Bridge Housing Corporation	One Church Street Apartments	\$515,957	5.5	1/1/2021	6/30/2026	Support services at 93 units of PSH serving families.

19	Housing	Tenants And Owners' Development Corporation (TODCO)	Bayanihan House, Hotel Isabel and Knox Hotel	\$3,480,866	5.5	1/1/2021	6/30/2026	Support services across 3 PSH sites with 364 nits serving adults.
20	Housing	Tenderloin Housing Clinic Inc (THC)	Crown, Winton and National Hotel	\$24,336,248	5	7/1/2021	6/30/2026	Property management and support services for 236 units across 3 PSH sites serving adults.
21	Housing	Episcopal Community Services Of San Francisco Inc (ECS)	Adult Flexible Housing Subsidy Pool	\$9,900,000	3.4	2/15/2021	6/30/2024	Housing location and other support services for 130 Adults.
22	Housing	Abode Services	Adult Flexible Housing Subsidy Pool	\$17,918,683	4.4	2/15/2021	6/30/2026	Housing location and other support services for 70 adults.
23	Housing	Felton Institute	Adult Flexible Housing Subsidy Pool	\$9,069,648	5.4	2/15/2021	6/30/2026	Housing location and other support services for 60 adults.
24	Housing	Five Keys Schools and Programs	Adult Flexible Housing Subsidy Pool & Rapid Re-Housing	\$6,000,000	4.4	2/15/2021	6/30/2025	Housing location and other support services for 129



								adults.
25	Housing	Episcopal Community Services Of San Francisco Inc (ECS)	Adult Rapid Rehousing	\$9,749,200	3.4	2/15/2021	6/30/2024	Housing location and other services for 230 adults.
26	Housing	Regents University of California San Francisco	Citywide Behavioral Health Roving Team	\$427,382	3.5	1/1/2021	6/30/2024	Roving behavioral health services for 165 units of PSH.
27	Housing	Episcopal Community Services Of San Francisco Inc (ECS)	Housing Navigation & Stabilization Services	\$9,956,824	3.0	7/1/2021	6/30/2024	Housing navigation and stabilization services for up to 600 adults.
28	Housing	Catholic Charities	Emergency Housing Vouchers (EHVs)	\$2,098,750	4.5	12/15/2021	6/30/2026	Support with EHVs for at least 31 families.
29	Housing	3rd Street Youth Center & Clinic	Emergency Housing Vouchers (EHVs)	\$3,020,608	4.5	1/1/2022	6/30/2026	Support with EHVs for at least 50 young adults.
30	Housing	Providence Foundation Of San Francisco	Emergency Housing Vouchers (EHVs)	\$1,921,262	4.4	2/1/2022	6/30/2026	Support with EHVs for 30 families.



31	Shelter	La Casa De Las Madres	ESG Shelter	\$1,219,087	6.0	7/1/2020	6/30/2026	Family shelter serving up to 130 people.
32	Shelter	Sayana Corporation	Adante Hotel Non-Congregate Shelter	\$18,499,439	4.3	5/14/2020	8/31/2024	Booking agreement to continue 93 units of non- congregate shelter at the Adante Hotel.
33	Shelter	Shin International, Inc.	Cova Hotel Non- Congregate Shelter	\$14,304,253	4.3	5/26/2020	8/31/2024	Booking agreement to continue 95 units of non- congregate shelter at the Cova Hotel.
34	Shelter	Lombard Hotel Group	Monarch Hotel Non-Congregate Shelter	\$19,127,760	4.1	8/4/2020	8/31/2024	Booking agreement to continue 100 units of non- congregate shelter at the Monarch Hotel
35	Shelter	Episcopal Community Services Of San Francisco Inc (ECS)	Cova Hotel Non- Congregate Shelter	\$9,940,476	2.7	12/18/2021	8/31/2024	Non- congregate shelter for 95 units serving adults.



36	Shelter	Five Keys Schools and Programs	Ellis Semi- Congregate Shelter	\$27,296,993	3.6	12/15/2022	6/30/2026	Semi- congregate shelter for 134 adults.
37	Shelter	3rd Street Youth Center & Clinic	Lower Polk TAY Navigation Center	\$20,703,760	5.6	12/1/2020	6/30/2026	Congregate shelter program for 75 young adults.
38	Shelter	Five Keys Schools and Programs	Bayshore Navigation Center (AKA 125 Bayshore)	\$25,071,112	5.5	1/1/2021	6/30/2026	Congregate shelter for 128 adults.
39	Shelter	Urban Alchemy	33 Gough Cabins	\$9,428,477	2.6	12/1/2021	6/30/2024	Non- congregate shelter serving adults through 70 cabins.
40	Shelter	Episcopal Community Services Of San Francisco Inc (ECS)	Sanctuary	\$25,755,271	5.0	7/1/2021	6/30/2026	Congregate shelter for 136 adults.
41	Shelter	Providence Foundation Of San Francisco	Oasis Family Shelter	\$58,345,438	11.8	9/1/2020	6/30/2032	54 non- congregate shelter units serving families.
42	Shelter	Catholic Charities	St. Joseph's Family Center	\$2,551,680	6.0	7/1/2021	6/30/2027	Non- congregate family shelter for 30



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								households.
43	Shelter	Board of Trustees of the Glide Foundation	Glide Walk-in Center	\$2,610,782	5.0	6/1/2021	6/30/2026	Drop-in services for at least 1,200 adults annually.
44	Shelter	Meals On Wheels	Meals for Navigation Centers	\$9,800,309	2.0	7/1/2022	6/30/2024	848,814 meals a year for guests at Navigation Centers.
45	Shelter	Urban Alchemy	Bayview Safe Parking	\$6,755,056	2.3	1/1/2022	4/30/2024	Safe parking serving up to 120 people.
46	Shelter	Felton Institute	Pier 94 Shelter RV Site	\$8,818,778	1.8	10/1/2022	6/30/2024	COVID-19 non- congregate program for 116 households.